Portsmouth Business Owners Survey



1. How ma	any years have you been	in business in Portsmouth?		
		Response Average	Response Total	Response Count
	Number of years	13.85	360	26
		answere	ed question	26
		skippe	ed question	0

2. How many people do you employ in Portsmouth?		
	Response Respon Average Total	se Response Count
Number of employees	22.65 5	89 26
	answered questi	on 26
	skipped questi	on 0

3. How many are full time?			
	Response Average	Response Total	Response Count
Full time employees	11.27	293	26
	answere	ed question	26
	skippe	ed question	0

4. How many are:		
	Response Response Average Total	Response Count
Professional/Managerial	3.88 93	24
Skilled labor	7.72 139	18
Unskilled Labor	20.42 245	12
	answered question	26
	skipped question	0

5. Describe your business type		
	Response Percent	Response Count
Agriculture	0.0%	0
Manufacturing	8.3%	2
Wholesale/Retail	20.8%	5
Construction	8.3%	2
Transportation	0.0%	0
Financial/Insurance	8.3%	2
Real Estate	4.2%	1
Marine-related	16.7%	4
Defense-related	4.2%	1
Restaurant/Bar/Catering	4.2%	1
Legal/Medical/Dental	0.0%	0
Information technology	0.0%	0
Engineering/Architecture	0.0%	0
Other Services	41.7%	10
	Other (please specify)	10
	answered question	24
	skipped question	2

6. Why did you locate your business in Portsmouth?	
	Response Count
	25
answered question	25
skipped question	1

7. Does your business also operate in one or more locations outside of Portsmouth?					
	Response Percent	Response Count			
Yes	50.0%	13			
No	50.0%	13			
	Comments	4			
	answered question	26			
	skipped question	0			

8. Are their plans to expand your business in the next 1-5 years? If so, would you expand at your current site,
elsewhere in Portsmouth, or move outside of Portsmouth?

elsewhere in Fortsmouth, or move	outside of Fortsinodin:		
		Response Percent	Response Count
No		30.8%	8
Yes - same site		11.5%	3
Yes - elsewhere in Portsmouth		15.4%	4
Yes - Outside of Portsmouth		42.3%	11
		Reason for moving away from Portsmouth	12
		answered question	26
		skipped question	0

9. How would you rate the labor supply in this area relative to your needs? Please grade from 1-5, with (1) being Inadequate and (5) being Excellent.

	1 - Inadequate for my needs	2	3	4	5 - Excellent	Rating Average	Response Count
Overall labor supply in area	12.5% (2)	12.5% (2)	50.0% (8)	18.8% (3)	6.3% (1)	2.94	16
Number of people available for employment	7.7% (1)	15.4% (2)	30.8% (4)	46.2% (6)	0.0% (0)	3.15	13
Training/education of people available for employment	0.0% (0)	42.1% (8)	47.4% (9)	10.5% (2)	0.0% (0)	2.68	19
		Please i	dentify the s	kills lacking	in the local I	abor force	14
					answered	question	26
					skipped	question	0

10. If your business is located in past?	the Portsmouth Economic Enterprise Zone, what benefits have you u	sed in the
	Response Percent	Response Count
Tax stablization	33.3%	5
Employee tax credit	66.7%	10
In Zone resident credit	0.0%	0
	Other (please specify)	2
	answered question	15
	skipped question	11

11. Are you a member of the Portsmouth Business Association?				
	Response Percent	Response Count		
Yes	73.1%	19		
No	26.9%	7		
	Why or why not?	10		
	answered question	26		
	skipped question	0		

1. How many years have you been in business in Portsmouth?				
		Number of years		
1	14	Oct 26, 2010 3:23 PM		
2	30	Oct 29, 2010 1:28 PM		
3	4	Nov 8, 2010 8:48 PM		
4	2	Nov 8, 2010 9:23 PM		
5	20	Nov 8, 2010 9:31 PM		
6	20	Nov 8, 2010 9:58 PM		
7	16	Nov 8, 2010 10:10 PM		
8	2	Nov 9, 2010 12:01 AM		

1. How many years have you been in business in Portsmouth?

		Number of years
9	10	Nov 9, 2010 12:10 AM
10	4	Nov 9, 2010 12:16 AM
11	8	Nov 9, 2010 12:26 AM
12	6	Nov 9, 2010 3:49 PM
13	4	Nov 9, 2010 4:34 PM
14	15	Nov 9, 2010 5:35 PM
15	10	Nov 9, 2010 6:24 PM
16	8	Nov 9, 2010 9:17 PM
17	5	Nov 10, 2010 1:25 PM
18	5	Nov 10, 2010 2:37 PM
19	1	Nov 10, 2010 3:15 PM
20	10	Nov 10, 2010 6:07 PM
21	3	Nov 10, 2010 11:28 PM
22	56	Nov 12, 2010 7:05 PM
23	16	Dec 6, 2010 9:27 PM
24	35	Dec 7, 2010 1:35 AM
25	20	Dec 11, 2010 11:45 AM
26	36	Dec 16, 2010 3:41 PM

2. How many peop	ple do you empl	loy in Portsmouth?
------------------	-----------------	--------------------

		Number of employees
1	12	Oct 26, 2010 3:23 PM
2	140	Oct 29, 2010 1:28 PM
3	2	Nov 8, 2010 8:48 PM
4	2	Nov 8, 2010 9:23 PM
5	8	Nov 8, 2010 9:31 PM
6	3	Nov 8, 2010 9:58 PM
7	5	Nov 8, 2010 10:10 PM
8	1	Nov 9, 2010 12:01 AM
9	1	Nov 9, 2010 12:10 AM
10	9	Nov 9, 2010 12:16 AM
11	12	Nov 9, 2010 12:26 AM
12	200	Nov 9, 2010 3:49 PM
13	2	Nov 9, 2010 4:34 PM
14	9	Nov 9, 2010 5:35 PM
15	3	Nov 9, 2010 6:24 PM
16	2	Nov 9, 2010 9:17 PM
17	9	Nov 10, 2010 1:25 PM
18	3	Nov 10, 2010 2:37 PM
19	2	Nov 10, 2010 3:15 PM

2. How many people do you employ in Portsmouth?

	Number of employees	
20	26	Nov 10, 2010 6:07 PM
21	13	Nov 10, 2010 11:28 PM
22	10	Nov 12, 2010 7:05 PM
23	7	Dec 6, 2010 9:27 PM
24	4	Dec 7, 2010 1:35 AM
25	4	Dec 11, 2010 11:45 AM
26	100	Dec 16, 2010 3:41 PM

3. How many are full time?

		Full time employees
1	11	Oct 26, 2010 3:23 PM
2	35	Oct 29, 2010 1:28 PM
3	2	Nov 8, 2010 8:48 PM
4	1	Nov 8, 2010 9:23 PM
5	8	Nov 8, 2010 9:31 PM
6	3	Nov 8, 2010 9:58 PM
7	4	Nov 8, 2010 10:10 PM
8	1	Nov 9, 2010 12:01 AM
9	1	Nov 9, 2010 12:10 AM
10	5	Nov 9, 2010 12:16 AM
11	11	Nov 9, 2010 12:26 AM
12	50	Nov 9, 2010 3:49 PM
13	1	Nov 9, 2010 4:34 PM
14	7	Nov 9, 2010 5:35 PM
15	2	Nov 9, 2010 6:24 PM
16	2	Nov 9, 2010 9:17 PM
17	8	Nov 10, 2010 1:25 PM
18	3	Nov 10, 2010 2:37 PM
19	2	Nov 10, 2010 3:15 PM
20	13	Nov 10, 2010 6:07 PM
21	5	Nov 10, 2010 11:28 PM
22	4	Nov 12, 2010 7:05 PM
23	7	Dec 6, 2010 9:27 PM
24	3	Dec 7, 2010 1:35 AM
25	4	Dec 11, 2010 11:45 AM
26	100	Dec 16, 2010 3:41 PM

4. How many are:

	Professional/Managerial	
1	3	Oct 26, 2010 3:23 PM
2	23	Oct 29, 2010 1:28 PM
3	2	Nov 8, 2010 8:48 PM
4	2	Nov 8, 2010 9:23 PM
5	3	Nov 8, 2010 9:31 PM
6	1	Nov 8, 2010 9:58 PM
7	1	Nov 8, 2010 10:10 PM
8	1	Nov 9, 2010 12:01 AM
9	1	Nov 9, 2010 12:10 AM
10	3	Nov 9, 2010 12:16 AM
11	3	Nov 9, 2010 12:26 AM
12	10	Nov 9, 2010 3:49 PM
13	2	Nov 9, 2010 4:34 PM
14	2	Nov 9, 2010 5:35 PM
15	2	Nov 9, 2010 6:24 PM
16	2	Nov 9, 2010 9:17 PM
17	2	Nov 10, 2010 1:25 PM
18		Nov 10, 2010 2:37 PM
19	2	Nov 10, 2010 3:15 PM
20	5	Nov 10, 2010 6:07 PM
21		Nov 10, 2010 11:28 PM
22	3	Nov 12, 2010 7:05 PM
23	7	Dec 6, 2010 9:27 PM
24	1	Dec 7, 2010 1:35 AM
25	2	Dec 11, 2010 11:45 AM
26	10	Dec 16, 2010 3:41 PM

4. How many are:

		Skilled labor
1	7	Oct 26, 2010 3:23 PM
2	12	Oct 29, 2010 1:28 PM
3	0	Nov 8, 2010 8:48 PM
4		Nov 8, 2010 9:23 PM
5	4	Nov 8, 2010 9:31 PM
6	2	Nov 8, 2010 9:58 PM
7	4	Nov 8, 2010 10:10 PM
8	0	Nov 9, 2010 12:01 AM
9		Nov 9, 2010 12:10 AM
10	3	Nov 9, 2010 12:16 AM
11	6	Nov 9, 2010 12:26 AM
12	40	Nov 9, 2010 3:49 PM

4. How many are:

		Skilled labor
13		Nov 9, 2010 4:34 PM
14	6	Nov 9, 2010 5:35 PM
15		Nov 9, 2010 6:24 PM
16		Nov 9, 2010 9:17 PM
17	5	Nov 10, 2010 1:25 PM
18	3	Nov 10, 2010 2:37 PM
19		Nov 10, 2010 3:15 PM
20	5	Nov 10, 2010 6:07 PM
21		Nov 10, 2010 11:28 PM
22	7	Nov 12, 2010 7:05 PM
23		Dec 6, 2010 9:27 PM
24	3	Dec 7, 2010 1:35 AM
25	2	Dec 11, 2010 11:45 AM
26	30	Dec 16, 2010 3:41 PM

4. How many are:

	Unskilled Labor	
1	2	Oct 26, 2010 3:23 PM
2		Oct 29, 2010 1:28 PM
3	0	Nov 8, 2010 8:48 PM
4		Nov 8, 2010 9:23 PM
5	1	Nov 8, 2010 9:31 PM
6		Nov 8, 2010 9:58 PM
7		Nov 8, 2010 10:10 PM
8	0	Nov 9, 2010 12:01 AM
9		Nov 9, 2010 12:10 AM
10	3	Nov 9, 2010 12:16 AM
11	2	Nov 9, 2010 12:26 AM
12	150	Nov 9, 2010 3:49 PM
13		Nov 9, 2010 4:34 PM
14	1	Nov 9, 2010 5:35 PM
15		Nov 9, 2010 6:24 PM
16		Nov 9, 2010 9:17 PM
17	2	Nov 10, 2010 1:25 PM
18		Nov 10, 2010 2:37 PM
19		Nov 10, 2010 3:15 PM
20	16	Nov 10, 2010 6:07 PM
21	8	Nov 10, 2010 11:28 PM
22		Nov 12, 2010 7:05 PM
23		Dec 6, 2010 9:27 PM
24		Dec 7, 2010 1:35 AM

4. How many are:

		Unskilled Labor	
25			Dec 11, 2010 11:45 AM
26	60		Dec 16, 2010 3:41 PM

5. Describe your business type

	Other (please specify)	
1	Branding, Graphic Design and Advertising	Nov 8, 2010 8:48 PM
2	Commercial Development	Nov 8, 2010 9:58 PM
3	automotive	Nov 8, 2010 10:10 PM
4	Public Relataions	Nov 9, 2010 12:10 AM
5	Branding/Graphic Design	Nov 9, 2010 4:34 PM
6	consulting	Nov 9, 2010 6:24 PM
7	Consulting on Real Estate Finance and affordable hsg.	Nov 9, 2010 9:17 PM
8	child care	Nov 10, 2010 6:07 PM
9	Service Oriented	Dec 6, 2010 9:27 PM
10	automotive	Dec 7, 2010 1:35 AM

6. Why did you locate your business in Portsmouth?

	Response Text	
1	Marine trades and water actvities, Narra Bay	Oct 26, 2010 3:23 PM
2	Property availability and desireable community	Oct 29, 2010 1:28 PM
3	FOR THE SCHOOLS, and the latest vote made us very sad	Nov 8, 2010 8:48 PM
4	Location of residence	Nov 8, 2010 9:23 PM
5	Proximity to boatyards	Nov 8, 2010 9:31 PM
6	I have lived here for 37 years	Nov 8, 2010 9:58 PM
7	born and raised in portsmouth	Nov 8, 2010 10:10 PM
8	Live here	Nov 9, 2010 12:01 AM
9	Came back to where by kids grew up. Have a home business.	Nov 9, 2010 12:10 AM
10	Availability of property, location between bridges and access to Aquidneck Island, and we had lived here for almost 5 years prior.	Nov 9, 2010 12:16 AM
11	Tax benefits when we moved	Nov 9, 2010 12:26 AM
12	Great community, services, access to major cities	Nov 9, 2010 3:49 PM
13	We moved here because of the schools. We have small children and wanted to be able to spend as much time with them as we could while running our our business. If the schools go down hill, we will leave Portsmouth.	Nov 9, 2010 4:34 PM
14	Found a location which worked for the business	Nov 9, 2010 5:35 PM
15	closer to home	Nov 9, 2010 6:24 PM
16	I live in Portsmouth	Nov 9, 2010 9:17 PM

6. Why did you locate your business in Portsmouth?

	Response Text	
17	To be close to marine community of Newport, Portsmouth and Bristol and to be in the Northeast.	Nov 10, 2010 1:25 PM
18	Available land	Nov 10, 2010 2:37 PM
19	Live here	Nov 10, 2010 3:15 PM
20	demographics,location	Nov 10, 2010 6:07 PM
21	Shop was for sale	Nov 10, 2010 11:28 PM
22	Because we liked the town	Dec 6, 2010 9:27 PM
23	property availability/home town	Dec 7, 2010 1:35 AM
24	I've always lived here	Dec 11, 2010 11:45 AM
25	It was cheaper than Massachusetts (at the time).	Dec 16, 2010 3:41 PM

7. Does your business also operate in one or more locations outside of

	Comments	
1	We run a virtual agency with several partners out of state	Nov 8, 2010 8:48 PM
2	State wide consultants	Nov 9, 2010 6:24 PM
3	All of my business is currently outside Portsmouth	Nov 9, 2010 9:17 PM
4	Washington, Missouri.	Dec 16, 2010 3:41 PM

8. Are their plans to expand your business in the next 1-5 years? If so, would

Reason for moving away from Portsmouth	
could not support 2 markets	Oct 29, 2010 1:28 PM
IF THE SCHOOLS DECLINE, We're moving	Nov 8, 2010 8:48 PM
Tax benefits out of state	Nov 8, 2010 9:23 PM
taxes	Nov 8, 2010 10:10 PM
Follow increases in business development	Nov 9, 2010 12:01 AM
Taxes and looking for a more business friendly town	Nov 9, 2010 12:26 AM
We don't have plans to leave Portsmouth, but as stated earlier, we will leave if the schools don't offer what we are looking for (and moved here for).	Nov 9, 2010 4:34 PM
New market	Nov 10, 2010 2:37 PM
Dont need more than one shop	Nov 10, 2010 11:28 PM
Depends on what happens with the tax rate. The taxes in Portsmouth are already too high for the services we receive.	Dec 6, 2010 9:27 PM
I had to take my onsite to Tiverton, as Portsmouth did not want my type of business here	Dec 11, 2010 11:45 AM
RI taxes (unemployment, property, income) are higher than many other locations. Would probably look to open new facility in the southeast.	Dec 16, 2010 3:41 PM
	could not support 2 markets IF THE SCHOOLS DECLINE, We're moving Tax benefits out of state taxes Follow increases in business development Taxes and looking for a more business friendly town We don't have plans to leave Portsmouth, but as stated earlier, we will leave if the schools don't offer what we are looking for (and moved here for). New market Dont need more than one shop Depends on what happens with the tax rate. The taxes in Portsmouth are already too high for the services we receive. I had to take my onsite to Tiverton, as Portsmouth did not want my type of business here RI taxes (unemployment, property, income) are higher than many other locations.

9. How would you rate the labor supply in this area relative to your needs?

	Please identify the skills lacking in the local labor force	
1	Skills can be taught or expanded. Need reliable dedicated, interested people.	Oct 26, 2010 3:23 PM
2	I tried to place 1 #3 in all areas but it would not allow me to use a # more than once	Oct 29, 2010 1:28 PM
3	Can't answer this one	Nov 8, 2010 8:48 PM
4	Aging workforce - young skilled labor is difficult	Nov 8, 2010 9:31 PM
5	Work Ethic	Nov 8, 2010 9:58 PM
6	I use freelance peoplenot many available here in Portsmouth	Nov 9, 2010 12:10 AM
7	I assume that you wanted an answer to each of these questions, but it wouldn't let me list #3 more than once (which would have been my answer to all questions).	Nov 9, 2010 4:34 PM
8	computer skills; excel spreadsheets, typing	Nov 9, 2010 6:24 PM
9	The above survey boxes don't function properly. The final question would be 3.	Nov 9, 2010 9:17 PM
10	Basic math, writing, reading.	Nov 10, 2010 2:37 PM
11	computer,professional development,medical,	Nov 10, 2010 6:07 PM
12	People that want to work.	Nov 10, 2010 11:28 PM
13	A want to work.	Dec 11, 2010 11:45 AM
14	Most people do not want to do manufacturing any more. All manufacturing employees that we hire come from Mass (Fall River, New Bedford, etc)	Dec 16, 2010 3:41 PM

10. If your business is located in the Portsmouth Economic Enterprise Zone,

	Other (please specify)	
1	NONE	Nov 8, 2010 9:58 PM
2	None at this time, due the time requirements.	Nov 9, 2010 12:16 AM

11. Are you a member of the Portsmouth Business Association?

	Why or why not?	
1	Their activity and focus does not really apply to our line of work.	Oct 26, 2010 3:23 PM
2	a means of keeping abreast of other local businesses and what they are up to.	Nov 8, 2010 9:31 PM
3	Why? The PBA has a 20 years history supporting small business's in Portsmouth, and the \$60. per year is a very good deal for a local business association	Nov 8, 2010 9:58 PM
4	Because it lets us meet other business owners in Town, do some networking and see what they are up to.	Nov 9, 2010 4:34 PM
5	do not have time	Nov 9, 2010 6:24 PM
6	Did not know it existed. How do I join? What are the benefits?	Nov 10, 2010 1:25 PM
7	Unfamiliar with benefits.	Nov 10, 2010 2:37 PM
8	We have not been approached to be a member.	Dec 6, 2010 9:27 PM
9	support local bussiness	Dec 7, 2010 1:35 AM
10	I did not know about it.	Dec 11, 2010 11:45 AM